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# FARMERS' PESTICIDE EXPENDITURES FOR CROPS, LIVESTOCK, AND OTHER SELECTED USES IN 1964



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#### PREFACE

In 1964, Congress authorized an expanded program of research on the use of pesticides in agriculture. One phase of this program was a periodic farm survey to obtain information about the use of pesticides in different areas and on different crops and classes of livestock. These data would provide a basis for estimating the costs and benefits of pesticides and would serve as a measure of changes in pesticide use.

To meet this need for information, the Economic Research Service (ERS) undertook a nationwide sample survey of farmers in early 1965 to measure the extent of pesticide use by farmers during 1964. Personnel in the Statistical Reporting Service (SRS), Agricultural Research Service (ARS), and the Agricultural Stablization and Conservation Service (ASCS) assisted in carrying out the study.

This report is on the first national survey of farmers' expenditures for pesticides. Although publication was delayed because of problems in computer compilations, the data will serve as important benchmarks.

The Standards and Research Division of SRS designed the nationwide sample from which farmers were selected for interview. The Data Collection Branch of SRS assisted in developing the final format of the questionnaire and supervised the collection of data through their State statistics offices throughout the country. The Washington Data Processing Center of SRS developed the automatic data processing system and program specifications and provided technical assistance in editing and tabulating the data.

Personnel in the Crops Research, Entomology Research, and Pesticide Regulation Divisions of ARS and the Defense Activities Staff of ASCS assisted in designing the questionnaire and provided technical information related to pesticides.

Special acknowledgment is made to Velmar W. Davis, Chief, Production Resources Branch, Farm Production Economics Division, ERS, for his work in initiating the pesticide research program and in developing the benchmark survey on which this report is based. The authors are also indebted to the thousands of farmers who voluntarily provided the data collected in the ERS pesticide and general farm survey.

Other reports based on the 1964 survey are Farmers' Expenditures for Pesticides in 1964 (Agr. Econ. Rpt. No. 106, Jan. 1967), Quantities of Pesticides Used by Farmers in 1964 (Agr. Econ. Rpt. No. 131, Jan. 1968), and Farmers' Expenditures for Custom Pesticide Service in 1964 (Agr. Econ. Rpt. No. 146, Oct. 1968).

A later series, based on a 1966 survey of pesticide use, is underway. The first of these reports is entitled Extent of Farm Pesticide Use on Crops in 1966 (Agr. Econ. Rpt. No. 147, Oct. 1968).

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#### SUMMARY

Approximately 94 percent of all farmers in the United States used pesticides in 1964. For pesticide materials alone, farmers spent an estimated \$479 million--\$424 million for crops, \$31 million for livestock, \$17 million for treatment of land not in crop production, and \$7 million for rodent control. This is a revision of the previously reported total of \$514 million and is based on a more detailed expansion of the sample data. (See footnote 3, p. 2.)

In 1964, \$114 million was spent for pesticides used on cotton, more than for any other crop. Over 90 percent of the total acreages in apples, other deciduous fruits, and tobacco were treated. Among all crops, costs for pesticide materials ranged from an average of 56 cents an acre for wheat to \$53.40 an acre for apples. Almost 60 percent of the acreage in corn--the most widely grown crop in the United States-was treated at an average cost of \$1.87 an acre. Fruits and vegetables were more likely to be treated than were field crops, the survey showed.

Costs per acre for pesticide materials varied considerably among farm production regions as well as among crops. For example, on a relatively few thousand acres of tobacco grown in the Lake States, principally in Wisconsin, pesticide costs averaged only \$1.22 an acre in 1964. But, in the Southeast, pesticide costs for tobacco were almost \$40 an acre. Many factors influence farm expenditures for pesticides. Among the more important are climate, substitution of pesticides for other resources, and development of new pesticides to treat old pests.

Most pesticides are applied to crops as sprays in oil or water solutions, as dry dusts, or as granules. Sprays accounted for 75 percent of total expenditures for pesticides applied to crops.

Farmers with gross sales of \$40,000 or more accounted for 40 percent of all pesticide expenditures. Pesticide costs per acre tended to average lowest for farms in the intermediate-size class (gross annual sales between \$10,000 and \$20,000).

Pesticides for treatment of livestock accounted for 6.5 percent-\$31.3 million--of total pesticide expenditures in 1964. Over half of this amount--\$17.7 million--was spent to treat beef cattle. At the regional level, total costs for treatment of all livestock were highest in the Corn Belt and lowest in the Southeast. Almost three-fourths of all farmers with livestock used pesticides to treat animals sometime during 1964. As with crop treatments, spray materials accounted for well over half the total outlays for livestock pesticides.

Costs of materials used for crops and livestock took 95 cents of every dollar spent by farmers for pesticides in 1964. The remaining 5 cents went for rodent control and for miscellaneous purposes associated with farmland not used for crop production.

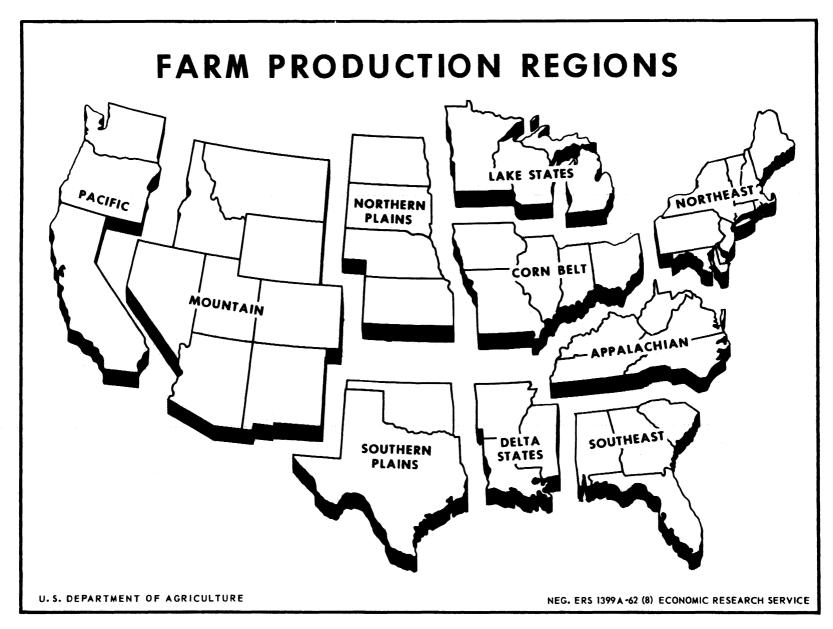


Figure 1

## FARMERS' PESTICIDE EXPENDITURES FOR CROPS, LIVESTOCK, AND OTHER SELECTED USES IN 1964

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This is another in a series of reports based on a nationwide enumerative survey of farm pesticide use in 1964 by the Economic Research Service, U.S. Department of Agriculture. It contains revised estimates of expenditures and more detailed information than the initial report.1/Data on pesticides in these reports do not include materials used in organized local, State, and Federal pest control programs. Also excluded are disinfectants and any kind of medicine taken internally by livestock. Pesticides are grouped according to their major use: (1) herbicides (chemicals used to kill or inhibit the growth of plants), (2) insecticides (chemicals used to kill or inhibit insects), and (3) fungicides (chemicals used to kill or inhibit fungi). Also included are fumigants (gaseous chemicals used to treat soils and stored products), defoliants and desiccants (chemicals used as harvesting aids), growth regulators (chemicals used to influence plant growth processes), and miticides (chemicals used to kill mites).

#### METHODOLOGY

Findings are based on a survey of 10,800 farmers in 417 counties throughout the 48 contiguous States. Farmers were selected for interview on the basis of a stratified random sample. This sample was designed to represent larger commercial farms, which accounted for 90 percent of the sales of farm products. The survey included farmers with annual gross sales of \$5,000 or more in all ERS production regions other than in the Appalachian, Southeast, and Delta States regions. In these three regions, farmers reporting gross sales of \$2,500 or more were included. The States in each production region are shown in figure 1. Nearly 1 percent of all farms in the classes described above were included in the sample.

The sample data for crops were expanded to 1964 Census of Agriculture totals for each region on the basis of acres of each crop grown on the sample farms relative to total production of the crop in the region. For example, the 247,700 acres of corn reported grown by sample farmers in the Corn Belt were expanded to 31,125,000 acres of corn grown by all farmers in the Corn Belt in 1964 as reported in the Census of Agriculture. It is assumed that the smaller farms not included in the sample used pesticides at the same rates as the farms that were sampled and that the data in the report apply to all farms in the region.

<sup>1/</sup> Andrilenas, Paul; Eichers, Theodore; and Fox, Austin; Farmers' Expenditures for Pesticides in 1964. U.S. Dept. Agr., Econ. Res. Serv., Agr. Econ. Rpt. No. 106, Jan. 1967.

Livestock data were expanded in a similar way. In each region, the total number of commercial farms reporting a class of livestock (based on the 1964 Census of Agriculture) was divided by the number of sample farms in the region reporting that class of livestock. This ratio of total farms with livestock to sample farms was used to expand the sample data to the total population of the region. Data on use of "other pesticides" were expanded on the basis of average crop expansion factors for each region.

Each of 17 classes of crops, five classes of livestock, and two categories of other usage had a separate expansion factor for the 10 designated regions. 2/ Regional totals were added to obtain U.S. totals for each class of crops, livestock, or other usage.

#### FARMERS' EXPENDITURES FOR PESTICIDES

Expenditures for pesticides are a significant part of the cost of farming in the United States. This analysis indicates that about 94 percent of all farmers paid an estimated \$479 million3/ for pesticides for major uses (table 1). This excludes pesticides used for treating seeds, stored crops, and storage buildings as well as disinfectants and any kind of medicine taken internally by livestock. Costs of pesticides for uses associated with crop production were nearly \$424 million, or 88 percent of the total. The remaining 12 percent--\$55 million--was spent for pesticides used to treat livestock, including poultry, for rodent control, and for other noncropland uses.

#### Crop Pesticides

Pesticides were used for treatment of crops or cropland on about 73 percent of all farms. The percentage ranged from a low of 7 percent for hay producers to 96 percent for growers of citrus fruit. Fruit and vegetable producers were among the heaviest users of pesticides (table 2). High percentages of cotton and tobacco growers also reported relatively large expenditures for pesticides.

In 1964, farmers spent \$114 million for pesticides used on cotton, more than for any other single crop. Treatment of cotton can be a season-long undertaking. Many growers use pesticides to eliminate weeds at planting time, to control insects during the growing season, and to defoliate plants at harvesttime when mechanical cotton pickers are used. Pesticide expenditures for cotton averaged \$11.27 per planted acre treated.4/

4/ Unless otherwise indicated, costs of applying pesticides are excluded in this report. The expenditures data shown are for pesticide

materials only.

<sup>2</sup>/ See appendix table 27 for a listing of crops included in grouped categories.

<sup>37</sup> This figure differs from the estimate of \$514 million reported in Agr. Econ. Rpt. No. 106, cited on p. 1. It is considered a more accurate estimate because the sample data herein have been expanded by crop acres and livestock numbers rather than by enumeration of farms as in the earlier publication. Even though the estimate of total expenditures is revised, the relationships shown previously are still valid.

Table 1 .-- Total value of farm pesticide expenditures and distribution by major uses, by production region, 48 contiguous States, 1964  $\underline{1}/$ 

Region :	Crop treatment	Livestock and poultry treatment <u>2</u> /	Rodent control	Noncropland treatment	Total pesticide expenditures
:	1,000	1,000	1,000	1,000	1,000
Northeast:	<u>dollars</u> 29,820	<u>dollars</u> 2,503	dollars	dollars	dollars
Lake States:	28,104	3,632	727 863	131	33,181
Corn Belt:	58,834	7,106	1,790	1,266 3,092	33,865
Northern Plains:	16,345	2,654	914	1,348	70,822 21,261
Appalachian	48,450	1,887	637	796	51,770
Southeast:	63.089	870	305	689	64,953
Delta States:	47,977	1,192	557	424	50,150
Southern Plains:	39,692	5,852	497	693	46,734
Mountain:	17,031	4,467	250	4,382	26,130
Pacific:_	<u>7</u> 4,319	1,130	768	3,941	80,158
United States:	423,661	31,293	7,308	16,762	479,024

Table 2.--Extent and cost of pesticides used on specified crops, all farms, 48 contiguous States, 1964 1/

: Crops	Percentage of farms reporting	: Percentage : of acres	: Expenditure	es for pesticides
: :	pesticide use <u>2</u> /	: treated with : pesticides :	: Total	Per acre treated
:			1,000	
: Cotton: Corn:	Percent 73 56	Percent 69 59	dollars 114,040 71,803	Dollars 11.27 1.87
Wheat: Sorghum:	20 26	28 22	9,487 2,682	.56 .69
Other grains <u>3</u> /:	18 94	27 93	19,796 30,025	1.60 30.58
Soybeans: Other field crops 3/:	19 44	24 39	18,352 20,047	2.41 4.52
Alfalfa:	7	6	4,023	2.21
Other hay and pasture 3/: Irish potatoes:	85 85	1 84	6,510 10,691	.86 10.74
Other vegetables <u>3</u> /: Citrus:	64 96	81 89	33,368 13,785	13.42 12.74
Apples: Other deciduous fruits 3/:	.89 95	97 97	38,968 14,610	53.40 21.21
Other fruits, nuts, nursery, : and ornamentals 3/: Summer fallow:	80 13	86 3	12,097	9.09
All crops (not including other :	13		3,377	1.42
hay and pasture):		38	417,151	4.05
All crops (including other hay and pasture)	73	10	423,661	3.89

 $<sup>\</sup>frac{1}{2}$ / Excludes pesticides used for treating seeds, stored crops, or storage buildings.  $\frac{1}{2}$ / Includes pesticides used for treating cattle, sheep, hogs, poultry, and the buildings which house these animals. Does not include disinfectants or any kind of medicine taken internally.

 $<sup>\</sup>frac{1}{2}$ / Excludes pesticides used for treating seeds, stored crops, or storage buildings.  $\frac{2}{2}$ / Farms using pesticides on specified crops as a percentage of farms growing these crops.  $\frac{3}{2}$ / Crops included in this category are listed in appendix table 27.

Corn, which is produced commercially in all 48 contiguous States, is the most widely distributed farm crop next to hay. On 56 percent of the farms where corn was grown in 1964, pesticides were used at one or more stages of the production cycle. Principal uses of corn pesticides are to control weeds, thereby reducing the need for some mechanical cultivation, and to control insects. For the conterminous United States, expenditures for corn pesticides averaged \$1.87 per planted acre treated and totaled \$71.8 million.

Highest costs per acre for crop pesticides were reported by apple growers. Nine out of 10 growers treated their orchards at an average pesticide cost of \$53.40 an acre. For typical plantings of 30 to 40 trees per acre, this amounts to considerably less than \$2 a tree.

Products intended primarily for direct human consumption--fruits and vegetables--were far more likely to be treated with pesticides than were most field crops, with the important exception of tobacco and cotton. Costs per acre also tended to be markedly higher for fruits and vegetables. For example, 95 percent of the growers of deciduous fruits, other than apples, treated 97 percent of their planted acres at a cost of \$21.21 an acre. In comparison, only 18 percent of the growers of small grain (other than wheat) treated 27 percent of their planted acres at an average cost of \$1.60 an acre. In the aggregate, growers spent nearly \$124 million to treat fruits, vegetables, and a relatively minor acreage of ornamentals with pesticides.

#### Expenditures by Regions

Pesticide costs per acre tended to vary widely at the regional level. Corn growers in the Delta States reported spending an average of 97 cents per planted acre treated (table 3). On the other hand, growers in the Northeast spent nearly three times as much on corn--\$2.82 an acre. Costs for treating cotton ranged from an average of \$6.36 an acre in the cotton-growing sections of the Corn Belt to \$21.80 an acre in the Pacific region. Greatest differences among major crops were reported by tobacco growers. On a relatively few thousand acres of tobacco grown in the Lake States, principally in Wisconsin, pesticide costs averaged only \$1.22 an acre in 1964. But in the Southeast, pesticide costs for tobacco reached almost \$40 an acre.

Although prices for materials may differ somewhat among retail outlets, the wide range of expenditures reported in the survey probably were generated mainly by causes other than competition for business. Among more fundamental variables are: (1) climatic conditions that either discourage or favor a pest or host plant in one region but not in another; (2) substitution of a pesticide for a farm task that formerly required extensive use of more costly labor and machinery; (3) differences among regions in types of pests to be controlled; (4) invasion of one part of the country by a pest that appears in cycles; (5) introduction of a pest entirely new to a particular area; and (6) development of a new pesticide specific for an old pest.

Detailed information on pesticide expenditures by crops and by planted acre for each farm production region is shown in appendix tables 12-21.

Table 3.--Pesticide expenditures for selected crops, by region, 48 contiguous States, 1964 1/

Region		Ex	penditure pe	r acre treate	d	_
Region :	Corn	Cotton	Apples	Vegetables	Tobacco	Soybeans
:						`
:	<u>Dollars</u>	<u>Dollars</u>	Dollars	Dollars	Dollars	Dollars
Northeast:	2.82		45.20	11.05	26.41	2.49
Lake States:	2.16		50.26	6.13	1.22	4.39
Corn Belt:	1.67	6.36	67.93	11.07	7.97	3.03
Northern Plains:	1.77					2.99
Appalachian:	2.76	6.37	66.21	4.06	29.42	1.16
Southeast:	2.07	13.75		16.34	38.91	2.70
Delta States:	.97	14.09	29.42	3.88		1.85
Southern Plains:	1.20	7.35		16.86		1.20
Mountain:	1.54	11.81	30.41	14.91		1.20
Pacific:	2.78	21.80	61.52	16.51		
:						
United States:	1.87	11.27	53.40	13.42	30.58	2.41
:				2	350	

<sup>1/</sup> Excludes pesticides used for treating seeds, stored crops, or storage buildings.

## Expenditures by Form of Application

Responses to the survey revealed that farmers applied pesticides to crops or cropland as a spray far more frequently than in any other form. Nationally, spray materials accounted for 75 percent of farm expenditures for pesticides, dusts 14 percent, granular materials 9 percent, and "other" 2 percent (table 4).

The physical form in which pesticides are applied is largely determined by economic, technical, legal, agronomic, and safety considerations. Generally, liquids (sprays) have an advantage over dusts. Spray materials can be shipped and handled in concentrated strengths; dilution to field strength, generally with water and sometimes with liquid fertilizer or oil, can be accomplished at the point of application. On the other hand, dusts and granules generally are shipped at field strength. Accordingly, handling and freight costs tend to be higher than for sprays.

When ground equipment is utilized, sprays are usually applied at low pressures. The relatively large droplets thus formed are not easily blown by wind. Under these conditions, sprays are less likely than dusts to drift into adjacent fields.

Recent technical advances include the application of dry pesticides in granular form and the application of liquid materials at technical, or concentrated, strengths. Granules can be made to release their pesticidal content over a much longer period of time than other forms. Also, because granules are heavier than sprays or dusts they tend to lodge in joints where leaves meet the plant's stalk. It is in such natural pockets that some insects tend to develop. A supply of pesticide in such a cache provides good control of certain pests.

Some liquid pesticides are now being applied to crops at full, or nearly full, strength. This means distributing materials at rates as low

Table 4.--Percentage distribution of pesticides by form of application, by crop, 48 contiguous States, 1964 1/

	Form of application							
Crop	Dust	Granular	Spray	Other				
	:							
	: Percent	Percent	Percent	Percent				
Cotton	·: 22	1	77					
Corn	•	34	59					
Vheat	•		98					
Sorghum		2	94					
Other grains $2/$		2	97	<u>3</u> /				
lobacco	• =-	7	54	24				
Soybeans		29	59					
ther field crops $2/$	: 29	9	61	1				
Alfalfa	2	4	75	19				
Other hay and pasture $2/$	: 4	<u>3</u> /	95	1				
Irish potatoes 2/		3	75	1				
Other vegetables $2/$	: 20	2	75	3				
Citrus			95	1				
Apples	: 4		96					
ther deciduous fruits 2/			90					
ther fruits, nuts, berries,	:							
nursery, and ornamentals	: 27	<u>3</u> /	73					
Summer fallow			94					
	:							
All crops	: 14	9	75	2				

<sup>1</sup>/ Excludes pesticides used for treating seeds, stored crops, or storage buildings.

as a few ounces per acre compared with the gallons of diluted material required previously. As of July 1968 only eight pesticides had received Federal registration for application to crops as ULV (ultra-low-volume) pesticides. Further advances in this area are likely in the future.

## Expenditures by Size of Farm

Sample data by farm production regions were expanded and distributed among five groups of farms classified by gross sales of agricultural products. Classification was virtually the same as that used by the Bureau of the Census for the 1964 Census of Agriculture except that "parttime" farms and "part-retirement" farms were included with commercial farms of the same class (table 5). So-called "abnormal" farms (2,178 were counted in the 1964 census) were excluded.

Size of farm made little difference in whether or not farmers used pesticides. Survey results revealed that about 94 percent of all farmers, regardless of the extent of their farming operations, used pesticides. 5/ Inasmuch as pests are a universal problem and pesticides are so widely used, the amount spent by farmers was almost directly related to the size

<sup>2/</sup> Crops included in this category are listed in appendix table 27.

<sup>3/</sup> Less than 0.5 percent.

<sup>5/</sup> Agr. Econ. Rpt. No. 106.

Table 5.--Economic classes of farms based on gross sales of agricultural products, 48 contiguous States, 1964

Census class of farm	Value of farm products sold	: Farms in : each class	Percentage of farms in each class
I	<u>Dollars</u> 40,000 or more	<u>Number</u> 141,914	Percent 4
II:	20,000-39,999	259,898	8
:: :::::::::::::::::::::::::::::::::::	10,000-19,999	467,096	15
IV:	5,000- 9,999	504,614	16
V and VI	Up to 4,999	1,782,157	57
Total		3,155,679	100

of operation. Farmers with the largest gross volume of sales expended an average of \$1,378 per farm for pesticides. Operators of farms with the lowest sales volume averaged \$30 per farm.

By size classes, farmers with the highest gross volume of sales--\$40,000 and over per year--spent \$193 million for pesticide materials (table 6). Thus, 4 percent of all farms accounted for 40 percent of pesticide expenditures. Farmers with gross sales of \$20,000 and over--12 out of every 100--spent 61 percent of the total outlay for farm pesticides in 1964.

On the whole, operators of larger farms tended to spend more for pesticides per acre treated than did operators of smaller farms (table 7). However, the 1964 survey also showed that expenditures for pesticides per acre were relatively high on the smallest farms. Costs per acre tended to be lowest on intermediate-size farms--farms with sales volumes ranging from \$10,000 to \$40,000 per year.

One explanation of these relationships among different size classes of farmers insofar as pesticide expenditures are concerned has to do with external economies of scale. It may be that small farmers apply given quantities of pesticides per acre at a relatively high cost per unit purchased. Intermediate-size farmers may apply a minimum amount of pesticides per acre, but because their total purchase is relatively great, unit costs per acre treated tend to be lower than for other size classes of farmers. Finally, operators of farms with the highest volume of sales may apply more pesticides per acre than do intermediate-size farmers but at a similar cost per unit of pesticides bought.

#### Livestock Pesticides

Pesticides to treat livestock and their immediate environment cost farmers the equivalent of about 6 1/2 cents of each dollar spent for all pesticides used in 1964. Altogether, externally applied pesticides for livestock cost an estimated \$31.3 million--6.5 percent of the \$479 million

Table 6.--Total pesticide expenditures distributed by gross sales of agricultural products, farm production regions, 48 contiguous States, 1964  $\underline{1}/$ 

:		Farı	mers with gro	ss annual sal	es of	
Region	Up to \$4,999	: : \$5,000- : \$9,999	: : \$10,000- : \$19,999	: : \$20,000- : \$39,999	: : \$40,000 : and over :	All farms
Northeast	3,966 2,381 7,921 8,314 7,673 7,758 2,927	1,000 dollars 2,986 3,827 5,878 3,295 8,905 8,054 7,121 6,963 1,881 5,050	1,000 dollars 5,608 8,229 14,447 6,358 12,373 11,302 5,466 7,524 3,188 5,932	1,000 dollars 8,096 7,315 20,326 5,634 10,458 13,705 7,372 8,365 4,782 12,585	1,000 dollars 12,841 9,787 26,204 3,593 12,114 23,577 22,517 16,123 13,353 52,423	1,000 dollars 33,181 33,865 70,821 21,261 51,771 64,952 50,149 46,733 26,131 80,158
United States	53,465	53,960	80,427	98,638	192,532	479,022
Percentage of U.S.	Percent 11	Percent 11	Percent 17	Percent 21	Percent 40	Percent 100

 $<sup>\</sup>underline{1}/$  Excludes pesticides used for treating seeds, stored crops, or storage buildings.

Table 7.--Pesticide expenditures per acre by farmers in selected agricultural sales groups, by crop, 48 contiguous States, 1964  $\underline{1}/$ 

:	Farmers with gross annual sales of						
Crop :	\$2,500- \$4,999 <u>2</u> /	\$5,000- \$9,999	\$10,000- \$19,999	\$20,000- \$39,999	\$40,000- \$99,999	\$100,000- \$499,999	\$500,000 and over
Cotton	Dollars  13.42 2.36 .72 1.75 1.21 22.07 1.52 8.93 5.27 1.13 10.39 6.18 6.11 51.15 4.14	Dollars 10.23 1.60 .49 .62 .69 26.29 2.19 3.60 2.94 1.01 6.66 5.86 18.80 43.25 18.46 7.74 .83	Dollars 8.33 1.56 .48 .63 .87 33.49 2.61 3.66 1.70 .86 7.75 9.20 9.69 39.33 16.33 6.06 .88	Dollars 10.35 1.84 .56 .59 1.35 38.99 2.79 4.65 2.04 1.56 10.64 10.34 14.44 51.15 20.03 9.99 .67	Dollars 10.58 2.44 .72 .71 2.82 28.79 2.30 5.12 1.92 .76 8.71 15.49 44.00 17.31 13.56 .48	Dollars 15.83 2.39 .59 1.16 4.64 37.96 2.14 8.33 1.05 .14 16.93 17.52 8.01 62.66 34.46 8.28	Dollars 11.49 1.42 1.78 2.02 2.42 4.17 .61 10.97 9.85 88.78 49.18 6.06
All crops	10.38	3.29	2.52	3.16	4.28	7.61	14.72

 $<sup>\</sup>underline{1}/$  Excludes pesticides used for treating seeds, stored crops, or storage buildings.

 $<sup>\</sup>overline{2}$ / Appalachian, Southeast, and Delta States only.

<sup>3/</sup> Crops included in this category are listed in appendix table 27.

that commercial farmers spent for all pesticides (table 8). Livestock included in the survey--dairy and beef cattle, sheep, hogs, and poultry--were treated on farms that accounted for nearly three-fourths of all sales of livestock and livestock products in the 48 States. On January 1, 1964, the inventory value of all farm livestock, excluding broilers, was \$15.7 billion. Based on this amount, costs of pesticides used during the year were equivalent to 1/5 of 1 percent of the value of all livestock.

Livestock pesticides are employed chiefly to control vermin, while elimination of pests in crops is almost entirely for economic reasons, such as to increase yields. Pest control in livestock is conducted for economic reasons, too. But reducing or eliminating hazards to human health are the important criteria for some types of controls. For example, fly populations are kept at a minimum in dairy operations mainly to protect the health of consumers.

Ranchers, feedlot operators, and farmers spent more for pesticides used on beef cattle than for any other class of farm animals. In 1964, about half of all livestock pesticide expenditures--\$17.7 million--were for beef animals. Range animals may require relatively large quantities of pesticides for a variety of purposes. Some pests limit weight gains, others damage hides, while still others cause death. Cost of pesticides used to treat all classes of cattle in 1964 totaled \$26.7 million. Pesticides for cattle and hogs represented 94 percent of the value of all livestock pesticides used.

## Expenditures by Regions

Costs of pesticides for dairy cattle were greatest in the Northeast, Lake States, and Corn Belt. These regions, which accommodate the major fraction of the Nation's dairy herd, accounted for 75 percent of the costs of pesticides applied to dairy cattle.

Table 8.--Pesticide expenditures for all livestock distributed by type of livestock and by region, 48 contiguous States, 1964 1/

•			:	<del></del>	•	<del></del>
Region	Cat	tle 	: Sheep	Hogs	•	Total
	Dairy	: Beef	: Sheep	· nogs	Poultry	Total
:						
:	1,000	1,000	1,000	1,000	1,000	1,000
:	<u>dollars</u>	<u>dollars</u>	<u>dollars</u>	dollars	dollars	dollars
Northeast:	1,782	256	2	41	422	2,503
Lake States:	2,814	419	24	213	162	3,632
Corn Belt:	2,178	2,750	111	1,782	285	7,106
Northern Plains:	585	1,718	37	136	178	2,654
Appalachian:	454	1,083	11	262	77	1,887
Southeast:	124	589		44	113	870
Delta States:	145	909	4	4	130	1,192
Southern Plains:	313	5,241	6	214	78	5,852
Mountain:	308	4,047	66	17	29	4,467
Pacific:	294	669	14	13	140	1,130
All regions:	8,997	17,681	275	2,726	1,614	31,293

<sup>1/2</sup> Includes pesticides used for treating livestock and poultry buildings. Does not include disinfectants or any kind of medicine taken internally.

In the Southern Plains and Mountain regions, where beef cattle production is concentrated, costs of pesticides for cattle in 1964 amounted to \$9.3 million--30 percent of the total cost of all pesticides used for livestock.

Farmers and ranchers in the Corn Belt, Southern Plains, and Mountain regions reported using pesticides valued at \$17.4 million for livestock treatment. This was well over half the cost of all materials used in the 48 contiguous States during 1964.

At the national level, 72 percent of all commercial farms and ranches with livestock reported using pesticides to treat animals at least once during the year (table 9). The incidence of such usage tended to be greatest in the Northeast and Lake States where dairying is largely concentrated. In contrast, scarcely more than a third of the farmers with livestock in the Southeast were users of livestock pesticides in 1964.

With the single exception of the Pacific region, dairy farmers were the greatest users of livestock pesticides. The proportion of dairymen using pesticides to treat their herds varied within a relatively narrow range from 75 to 89 percent in eight of the 10 farming regions of the conterminous United States (table 10).

#### Expenditures by Form of Application

Pesticides usually are applied to animals or their surroundings in the form that will produce the most kill for the least cost consistent with safety. Sprays are generally preferred by most users over pesticides in dry form. Sprays can be readily diluted to working strength and easily applied, and their physical condition at the time of application is a known factor. Powders, on the other hand, are more difficult to dilute to proper strength under farm conditions, the technical chemical may tend to segregate due to differences in particle size, and the physical condition of the product is more difficult to maintain at optimum levels. Spray materials used in 1964 were valued at approximately \$20.7 million and dry materials at \$5.6 million. Such diverse methods of application as aerosols, rubbing devices, gases, strips, dips, paints, and smears accounted for an additional \$5 million.

More information on regional expenditures for pesticides based on form of application to the various classes of livestock is shown in appendix tables 22-26.

### Pesticides For Other Uses

Rodents are among man's greatest enemies. They destroy uncounted millions of dollars' worth of foodstuffs each year; they help spread diseases throughout the world; they cause serious structural damage to property; and they will even attack and kill humans. A mouse eats the equivalent of its weight about every 10 days. A pair of rats can eat or destroy the equivalent of 100 pounds of grain a year. Most farmers and many gardeners know what a rabbit can do to a lettuce or cabbage patch.

Costs of materials in 1964 for rodent control on all commercial farms was \$7 million. Nearly 25 percent of this amount was used in just one region—the Corn Belt (table 11). In seven of the 10 farming regions, baits accounted for more than 90 percent of the total cost of rodenticides.

Table 9.--Extent and costs of pesticides used for all major classes of livestock and distribution by form of application, by region, 48 contiguous States, 1964 1/

:	Percentage		Expenditures					
Region :	of farms reporting	m , 1	Distributed by form of applicati					
:	pesticide use <u>2</u> /	Total	Dry	Spray	Other			
:		1,000						
•	Percent	dollars	Percent	Percent	Percent			
Northeast:	83	2,503	10	78	12			
Lake States:	85	3,632	10	85	6			
Corn Belt:	7.8	7,106	31	60	9			
Northern Plains:	77	2,654	7	62	31			
Appalachian:	58	1,887	39	55	6			
Southeast:	37	870	24	72	5			
Delta States:	62	1,192	38	53	10			
Southern Plains:	68	5,852	13	67	20			
Mountain:	65	4,467	4	64	33			
Pacific:	65	1,130	19	64	17			
All livestock	72	31,293	18	66	16			

<sup>1</sup>/ Includes pesticides used for treating dairy and beef cattle, sheep, hogs, and poultry, and the buildings in which they are housed. Does not include disinfectants or any kind of medicine taken internally.

Table 10.--Percentage of farms reporting treatment of livestock with pesticides, by class of livestock and by region, 48 contiguous States, 1964 1/2/

	<u>·</u>					
	Catt	Cattle			:	
Region	Dairy Beef		Sheep	Hogs	Poultry	A11
	Percent	Percent	Percent	Percent	Percent	Percent
Northeast	: 87	24	20	29	25	83
Lake States	89	18	18	43	28	85
Corn Belt	81	46	19	63	35	78
Northern Plains	67	48	17	55	34	77
Appalachian:	: 77	42	11	28	11	58
Southeast	: 77	38		28	15	37
Delta States	82	58	13	32	17	62
Southern Plains	82	64	8	41	22	68
Mountain	: 75	52	17	28	25	65
Pacific	64	51	29	69	36	65
All regions	82	46	17	50	26	72

<sup>1/</sup> Farms using pesticides on specified kind of livestock or poultry as a percentage of farms having that kind of livestock or poultry.

<sup>2</sup>/ Farms using pesticides on any livestock or poultry as a percentage of farms having any livestock or poultry.

<sup>2</sup>/ Includes pesticides used for treating livestock and poultry buildings. Does not include disinfectants or any kind of medicine taken internally.

Table 11.--Expenditures for pesticides for rodent control and distribution by form of application, by region, 48 contiguous States, 1964  $\underline{1}$ /

: :	Total	:	Form of applicati <b>o</b> n				
Region :	expenditures	:	Bait	Spray	Other		
:	1,000 dollars		Percent	Percent	Percent		
Northeast:	727		93	3	4		
Lake States:	863		98	1	1		
Corn Belt:	1,790		98	1	1		
Northern Plains:	914		91	2	7		
Appalachian:	637		97	1	2		
Southeast:	305		95	3	2		
Delta States:	557		97	1	2		
Southern Plains:	497		86	7	7		
Mountain:	250		84	8	8		
Pacific:	768		81	8	11		
All regions:	7,308		92	3	5		

 $<sup>\</sup>underline{1}/$  Rodents were defined in the survey questionnaire as ". . . rats, rabbits, gophers, and other rodents."

#### APPENDIX

Table 12.--Extent and costs of pesticides used on specified crops, all farms, Northeast States, 1964 1/

Crops treated	Percentage of farms reporting	Percentage of acres	Expenditures for pesticides		
	pesticide use <u>2</u> /	treated with : pesticides	Total	: Per acre treated	
Corn Other grains 3/ Soybeans Other field crops 3/ Alfalfa Other hay and pasture 3/ Irish potatoes Other vegetables 3/ Other deciduous fruit 3/ Other fruits, nuts, nursery, and ornamentals 3/	83 22 21 20 1 94 77 86	Percent 67 27 80 32 35 16 4/ 99 95 99 92	1,000 dollars 5,385 646 1,622 372 187 891 24 3,818 5,424 9,917 1,329	Dollars 2.82 1.16 26.41 2.49 2.73 2.29 1.21 13.36 11.05 45.20 22.24	
Total	65	22	29,820	7.65	

 $<sup>\</sup>frac{1}{2}/$  Excludes pesticides used for treating seeds, stored crops, or storage buildings.  $\frac{2}{3}/$  Farms using pesticides on specified crops as a percentage of farms growing crop.  $\frac{3}{4}/$  Crops included in this category are listed in appendix table 27. Less than 0.5 percent.

Table 13. -- Extent and costs of pesticides used on specified crops, all farms, Lake States, 1964 1/

Crops treated	Percentage of farms reporting	Percentage of acres	: Expenditu	: Expenditures for pesticides		
	pesticide use <u>2</u> /	treated with pesticides	: Total	: Per acre treated :		
Corn	14 25 31 13 49 1 7 87 53 100	Percent 59 35 10 30 32 8 41 4/ 2 86 59 99 97	1,000 dollars 13,062 331 5 950 4 1,209 1,570 31 165 1,901 1,862 4,935 1,734 313 32	Dollars 2.16 .47 1.15 .45 1.22 4.39 2.42 1.08 .90 11.84 6.13 50.26 23.40 6.65 5.88		
Total	70	26	28,104	3.50		

 $<sup>\</sup>frac{1}{2}$ / Excludes pesticides used for treating seeds, stored crops, or storage buildings.  $\frac{2}{7}$ / Farms using pesticides on specified crops as a percentage of farms growing crop.  $\frac{3}{7}$ / Crops included in this category are listed in appendix table 27.  $\frac{4}{7}$ / Less than 0.5 percent.

Table 14.--Extent and costs of pesticides used on specified crops, all farms, Corn Belt States, 1964  $\underline{1}/$ 

Crops treated	Percentage of farms	Percentage of acres	Expenditures for pesticides		
	reporting pesticide use <u>2</u> /	: treated with : : pesticides :	Total	: : Per acre treated :	
Cotton	23 3 8 100 74 91	Percent 53 71 10 29 5 68 19 33 2 3 100 79 99 100	1,000 dollars 1,215 36,863 611 139 207 128 10,076 1,160 157 790 468 2,179 4,213 602	Dollars 6.36 1.67 .93 1.17 .58 7.97 3.03 3.11 1.47 .89 16.62 11.07 67.93 39.80	
Total	79	32	58,834	2.32	

Table 15.--Extent and costs of pesticides used on specified crops, all farms, Northern Plains, 1964 1/

Crops treated	Percentage of farms	Percentage of acres	Expenditures for pesticides		
	reporting pesticide use <u>2</u> /	treated with pesticides	Total	: : Per acre treated :	
Corn	2 10 100	Percent 47 32 31 33 6 29 1 1 1000 3	1,000 dollars 8,594 2,549 1,142 1,229 277 896 47 926 297 388	Dollars 1.77 .35 .52 .34 2.99 1.05 .67 .69 2.66 .67	
Total	71	14	16,345	.80	

<sup>1/</sup> Excludes pesticides used for treating seeds, stored crops, or storage buildings. 2/ Farms using pesticides on specified crops as a percentage of farms growing crop. 3/ Crops included in this category are listed in appendix table 27.

<sup>1/</sup> Excludes pesticides used for treating seeds, stored crops, or storage buildings. 2/ Farm using pesticides on specified crops as a percentage of farms growing crop. 3/ Crops included in this category are listed in appendix table 27.

Table 16. -- Extent and costs of pesticides used on specified crops, all farms, Appalachian States, 1964 1/

Crops treated	Percentage : Percentage of farms : Of acres reporting : treated with		Expenditures for pesticides		
	use 2/	pesticides	: Total	: Per acre treated	
Cotton	Percent 70 30 11 34 2 94 12 64 35 3 50 44 67 80	Percent  86 48 33 63 6 94 23 71 36 1 56 65 98 95	1,000 dollars 5,065 5,836 315 130 116 22,304 584 3,537 1,527 367 170 460 7,929 30	Dollars 6.37 2.76 1.01 1.36 1.27 29.42 1.16 10.01 4.70 1.33 6.95 4.06 66.21 17.08	
Tota1	89	23	48,450	7.00	

 $<sup>\</sup>frac{1}{2}/$  Excludes pesticides used for treating seeds, stored crops, or storage buildings.  $\frac{2}{7}$  Farms using pesticides on specified crops as a percentage of farms growing crop.  $\frac{3}{7}$  Crops included in this category are listed in appendix table 27.

Table 17.--Extent and costs of pesticides used on specified crops, all farms, Southeast States, 1964  $\underline{1}/$ 

Crops treated	Percentage of farms reporting	Percentage of acres	Expenditures for pesticides		
	pesticide use <u>2</u> /	treated with pesticides	Total	: Per acre treated:	
Cotton	Percent  87  18  4  33  2  100  22  70  5  100  59  100  100	Percent 93 13 7 67 3 100 43 80 4 100 79 79	1,000 dollars 26,404 1,017 16 121 76 5,967 1,367 6,937 546 461 6,387 10,381 2,987	Dollars  13.75 2.07 .82 1.44 2.65 38.91 2.70 6.87 1.07 8.87 16.34 12.82 8.36	
nursery, and ornamentals <u>3</u> /	50	47	422	21.68	
Tota1	77	29	63,089	10.51	

 $<sup>\</sup>frac{1}{2}$ / Excludes pesticides used for treating seeds, stored crops, or storage buildings.  $\frac{2}{2}$ / Farms using pesticides on specified crops as a percentage of farms growing crop.

Table 18.--Extent and costs of pesticides used on specified crops, all farms, Delta States, 1964 1/

Crops treated	Percentage of farms	Percentage of acres	Expenditures for pesticides		
	reporting pesticide use <u>2</u> /	treated with pesticides	Total	: : Per acre treated :	
Cotton——————————————————————————————————	43 13 9	Percent  80 26 52 45 47 12 4 72 100	1,000 dollars 37,344 276 365 4,289 4,463 18 4 539 254 133	Dollars 14.09 .97 .91 6.85 1.85 .37 1.20 .99 3.88 29.42	
nursery, and ornamentals $\frac{3}{}$	50	60	292	3.07	
Total	68	35	47,977	6.75	

<sup>1/</sup> Excludes pesticides used for treating seeds, stored crops, or storage buildings. 2/ Farms using pesticides on specified crops as a percentage of farms growing crop. 3/ Crops included in this category are listed in appendix table 27.

Table 19. -- Extent and costs of pesticides used on specified crops, all farms, Southern Plains, 1964 1/

Guara transfer	Percentage of farms reporting	Percentage of acres	Expenditures for pesticides			
Crops treated	pesticide use 2/	treated with pesticides	: Total	: Per acre treated		
Cotton——————————————————————————————————	13 4 11 25	Percent  45 5 3 12 32 2 9 30 3 32 100 100	1,000 dollars 22,536 53 140 726 10,250 4 162 252 2,962 1,798 326 253	Dollars 7.35 1.20 .52 .80 7.67 1.20 1.92 1.19 .79 16.86 12.96 5.11		
Total	: : 46 :	7	39,692	4.13		

<sup>1/</sup> Excludes pesticides used for treating seeds, stored crops, or storage buildings. 2/ Farms using pesticides on specified crops as a percentage of farms growing crop. 3/ Crops included in this category are listed in appendix table 27.

Table 20.--Extent and costs of pesticides used on specified crops, all farms, Mountain States, 1964  $\underline{1}/$ 

Crops treated	Percentage of farms reporting pesticide use 2/	Percentage of acres treated with pesticides	Expendit Total	ures for pesticides : : Per acre treated
Cotton	31 35 17 9 81 69 85	Percent 77 51 47 19 32 21 14 4/ 65 76 98 98 1	1,000 dollars 5,289 548 2,703 416 938 2,030 1,066 81 438 1,962 1,192 279 89	Dollars 11.81 1.54 .64 1.84 .70 6.73 1.81 1.45 2.25 14.91 30.41 8.25 .88
Total	54	1	17,031	2.57

<sup>1/</sup> Excludes pesticides used for treating seeds, stored crops, or storage buildings. 2/ Farms using pesticides on specified crops as a percentage of farms growing crop. 3/ Crops included in this category are listed in appendix table 27.

 $\frac{\pi}{4}$  Less than 0.5 percent.

Table 21.--Extent and costs of pesticides used on specified crops, all farms, Pacific States, 1964 1/

Crops treated	Percentage of farms reporting pesticide use 2/	Percentage of acres treated with pesticides	Expendit Total	cures for pesticides : : Per acre treated
Cotton	36 71 4 8 77 91 93 98 93	Percent 98 20 87 2 36 52 2 4/ 96 90 97 88 97	1,000 dollars 16,187 169 2,457 3 1,095 3,550 48 110 3,138 13,042 3,078 10,649 7,396	Dollars 21.80 2.78 .83 .63 .80 4.84 1.28 .97 21.23 16.51 12.66 61.52 24.77
Total	70	13	74,319	9.20

 $<sup>\</sup>frac{1}{2}$  Excludes pesticides used for treating seeds, stored crops, or storage buildings.  $\frac{2}{7}$  Farms using pesticides on specified crops as a percentage of farms growing crop.  $\frac{3}{7}$  Crops included in this category are listed in appendix table 27.

4/ Less than 0.5 percent.

Table 22.--Extent and costs of pesticides used for dairy cattle and distribution by form of application, by region, 48 contiguous States, 1964  $\underline{1}/$ 

Region	Percentage	Expenditures				
	of farms reporting pesticide		: : Distributed	: : Distributed by form of application		
	use 2/	Total	Dry	Spray	Other	
Northeast	Percent 87 89 81 67 77 77 82 82	1,000 dollars 1,782 2,814 2,178 585 454 124 145 313	Percent 12 7 8 14 49 38 63 53	Percent 75 89 83 68 42 42 42 25	Percent 13 4 9 18 9 20 12 5	
Mountain: Pacific:	75 64	308 294	26 49	66 43	8	
All regions:	82	8,997	16	75	9	

<sup>1/</sup> Includes pesticides used for treating livestock and poultry buildings. Does not include disinfectants or any kind of medicine taken internally.

2/ Farms using pesticides on dairy cattle as a percentage of farms with dairy cattle.

Table 23.--Extent and costs of pesticides used for beef cattle and distribution by form of application, by region, 48 contiguous States, 1964  $\underline{1}/$ 

Region :	Percentage	Expenditures				
	of farms reporting pesticide	Total	: : Distributed by form of application :			
	use <u>2</u> / :		: Dry :	Spray	Other	
Northeast	Percent 24 18 46 48 42 38 58 64 52	1,000 dollars 256 419 2,750 1,718 1,083 589 909 5,241 4,047 669	Percent 22 14 2 3 34 16 14 9 2 2	Percent 14 43 42 55 53 75 72 87 63 67	Percent 64 43 56 42 13 9 14 4 35 31	
All regions:	46	17,681	8	65	27	

Table 24.--Extent and costs of pesticides used for sheep and distribution by form of application, by region, 48 contiguous States, 1964 1/

	Percentage : of farms : reporting : pesticide : use 2/ :	Expenditures				
Region		Total	: : Distributed by form of application :			
			: Dry	: : Spray :	: Other	
Northeast	Percent 20 18 19 17 11 13 8 17 29	1,000 dollars 24 111 37 11  4 6 66 14	Percent  53 23 2 17 1 2 5 39	Percent 16 23 43 28 25 98 47 15	Percent 47 61 75 40 71 75 48 46	
All regions	17	275	8	32	60	

 $<sup>\</sup>overline{1}/$  Includes pesticides used for treating livestock and poultry buildings. Does not include disinfectants or any kind of medicine taken internally. 2/ Farms reporting pesticide use on sheep as a percentage of farms with sheep.

Table 25.--Extent and costs of pesticides used for hogs and distribution by form of application, by region, 48 contiguous States, 1964 1/

:	Percentage		Expenditures		
Region	of farms reporting pesticide use <u>2</u> /	Total	: Distributed by form of application :		
			Dry	Spray :	Other
Northeast	Percent 29 43 63 55 28 28 32 41	1,000 dollars 41 213 1,782 136 262 44 4 214	Percent 2 12 38 9 40 12 37 4	Percent 98 85 60 70 60 88 53 18	Percent 3/3, 2 211 3/3/10 78
Pacific:	28 69	17 13	2 39	87 61	11
All regions:	50	2,726	31	60	9

<sup>1</sup>/ Includes pesticides used for treating livestock and poultry buildings. Does not include disinfectants or any kind of medicine taken internally.

2/ Farms reporting pesticide use on hogs as a percentage of farms with hogs.

3/ Less than 0.5 percent.

Table 26.--Extent and costs of pesticides used for poultry and distribution by form of application, by region, 48 contiguous States, 1964 1/

	Percentage	Expenditures			
Region :	of farms : reporting : pesticide : use 2/	Total	: Distributed by form of application :		
			Dry	Spray	Other
Northeast	Percent 25 28 35 34 11 15 17 22 25 36	1,000 dollars 422 162 285 178 77 113 130 78 29 140	Percent 5 13 25 12 28 35 52 56 2	Percent 93 79 60 63 72 65 47 28 75 98	Percent  2  8  15  25  3/  1  16  23  3/
PacificAll regions	26	1,614	19	73	8

<sup>1/</sup> Includes pesticides used for treating livestock and poultry buildings. Does not include disinfectants or any kind of medicine taken internally.

Table 27.--Crops included in grouped categories

Other Deciduous Fruit
Peaches
Pears
Cherries
Apricots
Plums
Prunes
Nectarines

#### Other Fruits and Nuts Grapes Avocados Figs Blackberries Blueberries Boysenberries Currants Gooseberries Loganberries Raspberries Strawberries

Almonds Filberts Pecans Walnuts 01ives Tung nuts

Other Grains Oats Mixed grains Barley Rye Rice

Other Hay and Pasture
All hay, other than alfalfa All pasture and rangeland

Other Vegetables Sweetpotatoes Cabbage Carrots Celery Lettuce Onions Tomatoes Watermelons Sweet corn Snap beans Spinach Artichokes Asparagus Broccoli Cauliflower Cucumbers Beets Green peppers Green peas

Cranberries Other vegetables

Grass and hay seed Buckwheat Castorbeans Hops Lentils Millet Mung beans Peppermint Spearmint Rutabagas Sesame Spelt Sunflowers Velvetbean Dry beans Dry field peas Peanuts Sugarbeets Safflower F1ax Popcorn Broomcorn Cowpeas Sugarcane

Other Field Crops

<sup>2/</sup> Farms reporting pesticide use on poultry as a percentage of farms with poultry. 3/ Less than 0.5 percent.